



You May Not Have Heard  
Of DMS' GasPro Yet,

**Our Clients**  
Think It's Time You Did.

GasPro™ – The Complete and Proven ETTRM Solution.

# We Work... To Help You Comply.

“The ability to respond to the SOX, FAS and FERC reporting requirements is critical, and that’s a great value for us. You have to get this right, there is no maybe, it is mandated now and GasPro allows these requirements to be met easily.”

*Major Midwest Local Distribution Company*

## **FERC, FAS and Sarbanes - Oxley Compliance**

DMS’ GasPro system is architected and designed to accommodate controls and reporting changes brought about by new clients, industry changes and regulatory requirements. With over 15 years of providing its clients with the audit information required to comply with their individual, and at times unique audit requirements, DMS has proven its ability to meet the FERC, FAS and SOX controls and reporting mandates.

The creation of the Sarbanes Oxley Act (SOX) caused no architectural changes in GasPro. DMS has always understood the importance of our clients’ data integrity and its safekeeping, and GasPro was designed based on Generally Accepted Accounting Principles (GAAP), our expertise of the gas industry and a high level of process and data security. When SOX arrived in 2002/03, our clients simply asked us to provide the type of information for their audits that eventually ended up becoming what SAS 70 - Type II compliance requires today. Our clients have been passing their audits for over 15 years and GasPro has been passing the audits as well.

The architecture of the GasPro system facilitates the compliance with changing FERC requirements ([www.ferc.gov](http://www.ferc.gov)), FAS statements ([www.fasb.org](http://www.fasb.org)) and Sarbanes Oxley mandates ([www.soxlaw.com](http://www.soxlaw.com)) with ease.

# Over 15 Years Ago,

a small group of pipeline, accounting and mathematic experts gathered together to take on an impending natural gas industry challenge... find a better way, a seamless way, to manage the business functions of companies operating in this emerging sector.

The company they formed was Data Management Solutions (DMS). The solution they created was GasPro, an integrated gas management and trading software system providing transparency and efficiencies across the front, middle and back offices.

Today, DMS' GasPro solution maintains a **100% Implementation Success Rate** and is hard at work for prominent Regulatory Agencies, Marketing, Producer Services and Local Distribution Companies across the country.

DMS credits the firm's success to one guiding principle, unparalleled client service; "We can tell you about the software and the team support all day long, but when our clients do the talking for us, that's when you know you've become a valued member of their team. A life-long partner, not just another vendor. A problem solver, not just an order taker."



We Work...  
To Get You  
Off To The  
Right Start.

**“Before GasPro, we just couldn’t keep up.**

With the growing volume of business, we had trouble getting our invoices out on time and lacked the ability of tracking credit limits. We were at the end of our rope and had to do something. Either we hire more staff, cap transactions or get a system that worked.

We asked for a GasPro demo, and it was evident right then and there, that the solution worked, and we gained a sense of confidence about the team behind the product too. We didn’t have the time or desire to run a parallel system. We implemented and were up and running real time right out of the blocks.”

*Midstream marketer  
2 billion in annual gas costs*

**“We convinced management** that if we didn’t get a system in place eventually we’d end up crashed, our manual systems would simply break under the strain. Unfortunately, we were forced to go with another software package that was considered cheaper than the rest. The problem was, even at “cheap” it was expensive because it never worked. We fought and wrestled with it for 10 months. The good news is, we killed it before it killed us. At that point, it became evident that you get what you pay for, and we were able to approve the investment in GasPro. We ramped up and implemented from the get go; no parallel, we just got out and ran with it. We were invoicing our first month.”

*Gas management/marketing firm  
1,000+ wellheads*

**“When we looked for an off the shelf solution we looked for several things.**

Would the company be available to help us? Will the system work? Will it cover all our needs from the beginning?

GasPro was a “yes” on all fronts. DMS’ expertise was assuring. They were flexible, and the demo proved the system worked. Because we had spent so much time and money in an earlier attempt to get a system that worked and in the end failed, in this objective everyone had a vested interest in making sure whatever we purchased would absolutely work. Everyone had to sign off and they did.”

*Wholesale purchaser, distributor, marketer  
400 million cubic feet of natural gas per day*



We Work...  
To Make  
Your Team  
More Effective.

**“We’ve had GasPro for over 10 years.** The software is seamless; its all-in-one design lets us roll over the information throughout the company from department to department. It allows our processes to flow and it ties us all together. Every month we invoice over 3,000 clients and the software allows us to do all our invoices in a single day. This single source tracking allows us to conduct more business with the same-sized staff and the time savings allows us to focus on other aspects of our business.”

*Gas marketing for producer clients/gas sales services to end users  
3,000 monthly clients*

**“The system handles our needs and more.** Our CEO is demanding, mandating that we get compliance reports out; without them you just can’t operate. Handling FERC, SOX and FAS requirements is GasPro’s strength and strong suit. GasPro allows these report requirements to be met easily. We’re a small shop, and that requires that everyone be multi-purposed. GasPro is compact; we get high leverage from it. We can get a lot of business done with the system.”

*Public utility holding company  
Over 1.5 billion in gas costs annually*

**“You enter your deal information only once.** From there, it is then accessible and in a useable format that is available in an industry acceptable manner. It is an electronic database that allows a single point of entry... but from there we can do everything we need for our business, credit, accounting and deals. We are almost paperless. We can telecommute.”

*Distributor/Marketer - 2.5 billion annual sales*

**“We are streamlined.** GasPro has allowed us to increase our volume of transactions without having to increase our staff. We can have scalability without increasing hires. It allows us to put our attention and effort on other aspects of our business.”

*Midstream marketer - 1.9 billion annual cost*



We Work...

To Serve Your  
Individual Needs.

**“DMS is 100% responsive.** They know the industry and they know the system. The web based feature is really great, one of the best things is that we can go remote. We are looking forward to the next User Group Forum where we can learn from each other.”

*Public utility holding company*

**“They answer their phones.** They are accessible, we’re not lost in someone else’s IT department. You get the attention you need, when you need it.”

*Midstream marketer*

**“They know the business.** They built the software around this knowledge, and they take care of us immediately when we have a need. They are our business partner.”

*Gas distributor and marketer*

**“GasPro is dependable and worry free.** DMS works very well for us. They are always there, offer rapid response and are easy to access. They do what they say; they have never let me down.”

*Gas marketing/gas sales services*

**“They absolutely do what they say.** On a scale of 1 to 10 the DMS client support is a 9.5. They are like our business partner. They don’t have to spend time figuring out how to understand your problem, they are already working on the solution because they know the business. I like the User Group Forum; we give our input, enhancements are made and shared in new releases. It’s a partnership.”

*Gas management/marketing firm*



We Work...  
To Earn Your  
Genuine  
Endorsement.

**“Yes, I do support and endorse GasPro openly.** I’ll show prospects what the system does for us. When DMS grows, that’s good for us too.”

*Midstream marketer*

**“Yes, I have recommended GasPro** to others and I’ll do it again. I think DMS built the system right from day one. It’s been there from the beginning. I wouldn’t say GasPro changed our culture, but it did change how we work. As a 20-person shop, we just became better at what we already knew how to do.”

*Gas management/marketing firm*

**“Yes I recommend GasPro,** it’s a cut above the rest.”

*Gas marketing/gas sales services*

**“Word of mouth is the best way to market them.** The system is dependable, maintenance free and a great value. Yes, I’ll endorse the company and the software.”

*Wholesale purchaser, distributor, marketer*

**“GasPro has top of the line performance.** It’s a great value over the long haul, and I endorse it.”

*Public Utility Company*

Our clients include some of the more prominent companies in our industry, including Producers, Governmental Agencies, Marketers and Local Distribution companies.

We are proud of our 100% successful implementation record that we have been able to maintain over the last 15+ years.

This unsurpassed level of success and range of functionality, over this extended period of time, provides DMS the confidence to guarantee new clients successful results and tremendous benefits to their business.

## But Don't Just Take Our Word For It...

DMS' GasPro Works  
For Them,  
Let It Work  
For You!

Now that you've heard of us, why not let us prove how we can work for you too?

We can take you through our product demonstration via web-x or live at your office, respond to your company's individual needs, then connect you with client partners who can share their success stories and experiences first hand.

It's time to find out what our clients already know. To arrange your GasPro demonstration and learn more about Data Management Solutions please call (281) 516-9435.

DMS and GasPro™ – The Complete and Proven ETTRM Solution.



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